

PRAXIS3

architecture + multidisciplinary design

100 Peachtree Street NW
Suite 1450
Atlanta, GA 30303

EMPLOYMENT OPPORTUNITY

Interior Design and Branding Team Lead

PRAXIS3 is a fast-growing, dynamic multi-disciplinary Atlanta-based architecture and design firm. We are currently seeking an Interior Design and Branding Director to work with our excellent team of Interior Designers, Architects and Graphic Designer to lead our team from both a design and business development standpoint. This is an opportunity to join a fully integrated award-winning design practice where Interior Designers work collaboratively with Architects from programming and concept through construction. This individual will also mentor and develop junior interior design and graphic design talent. The successful candidate is a practice-builder with an entrepreneurial spirit with drive to contribute to our thriving practice. The role requires the successful candidate to be actively involved in the development of the work while balancing an overall, high-level understanding of multiple projects. The skill and ability to both lead and integrate with a diverse team of designers is paramount in our highly collaborative environment.

JOB DESCRIPTION:

- The primary role is to lead the PRAXIS3 Interiors and Graphics Team both from an internal team level and in their collaboration and integration with Architects.
- Provide direction and leadership for team in generation and development of design concepts and realizations.
- Direct Business Development efforts in coordination with the ownership team at PRAXIS3.
- Identify and establish relationships with potential clients, and the decision makers within the client organization.
- Exhibit flexibility and agility in leading the team in various building types including Financial, Multifamily Housing, Higher Ed and Automotive Retail among others.
- Meet potential clients by growing, maintaining, and leveraging your network.
- Lead marketing efforts for industry functions, such as association events and conferences, and providing feedback and information on market and creative trends.
- Maintain and enhance relationships with existing clients.
- Work with Principals in developing unique client crafted approaches for targeting individual clients or projects.

QUALIFICATIONS:

- Interior Design or Architecture degree from an accredited program (Master's or Bachelor's)
- Minimum of 15 years of professional experience in Interior Design and/or Interior Architecture
- Strong business development, interpersonal and leadership skills
- Experience leading teams and directing design on multiple projects concurrently
- Experience in research, selection and specification of materials and finishes
- Ability and willingness to travel domestically.
- Basic working knowledge of Revit, as well as Photoshop and Illustrator
- NCIDQ certificate holder or registered Architect
- LEED AP preferred
- WELL AP preferred (or in process)

SKILLS:

Exceptional Design Skills, Leadership, Sales Planning, Networking, Public Speaking, Research, Writing, Closing Skills, Motivation for Sales, Prospecting Skills, Identification of Client Needs and Challenges, Meeting Sales Goals and Professionalism.

COMPENSATION:

Requisite with experience and demonstrated skills.

ABOUT PRAXIS3:

Our design team broadly specializes in retail, automotive, financial, civic, cultural, institutional, higher education, hospitality, and mixed-use / housing design. We believe that a broad range of work can be interrelated, and that work in several building types and programs strengthens abilities in all, providing for a diversity of perspective in practice not usually found in a single discipline or overly specialized design firm. Advance your career at PRAXIS3 and work for a progressive, award winning design firm. Excellent compensation and benefits along with an energetic, first-class working environment are just a few of the reasons our employees enjoy working at PRAXIS3.

Send cover letter, resume and salary requirements in a PDF attachment to employment@praxis3.com. References & portfolio are recommended. **Please type "Interior Design and Branding Director" in the subject line of the email.** No phone calls. Salary commensurate with education and experience.